#### WHY BUY NEW

# STRUGGLING TO PUT AN OFFER ON A HOUSE? THEN TAKE A LOOK AT OUR NEW HOME OFFERS



## FEAR NOT. THERE ARE MORE WAYS THAN YOU THINK TO BUY NEW

When you're looking to buy a new home, there are times when things can start to seem like an impossible dream.

But fear not. Buying a new home gives you a number of options that can make the ultimate goal of home ownership more affordable and completely achievable.

#### HELP TO BUY

Help to Buy is the incredibly popular Government-backed initiative designed to help people buy a home. So far, thousands of house hunters have taken advantage of it to help them take their first or next step on the property ladder.

The options:

- Help to Buy (Scotland) Affordable New Build / Small Developer Scheme
- Help to Buy Mortgage Guarantee

#### PART EXCHANGE

A number of house builders operate Part Exchange schemes, whereby they buy your existing home from you for the market value, allowing you to invest in a new home. The service aims to provide a quick and stress-free move by taking away the hassle involved in selling your own home. Part exchanging means there's no chain involved and the vendor has a guaranteed sale. It also cuts out estate agents' fees.

#### **OTHER OPTIONS**

Many builders also offer other options to ensure that buyers can achieve their home ownership aspirations. Simply ask your sales advisor to see what help is available.

### WAYS IN WHICH TO BUY NEW





For more information about new homes, please speak to a Sales Consultant or visit www.new-homes.co.uk

improving living in scotland

HOMES FOR SCOTLAND